

# NOTICE TO BUYER AND SELLER OF BUYER'S RIGHTS AND SELLER'S OBLIGATIONS UNDER

MARYL	AND'S SINGLE FAMILY RESIDEN	ITIAL PROPERTY CONDITION	N DISCLOSURE LAW				
ADDENDUM #	dated	June 25, 2014	to the Contract of Sale				
between Buyer							
and Seller	Michael Cra 9803 Downsville	nce, Tana Crance	for Property				
known as	9803 Downsville	Pike, Hagerstown, MD 2174	0				
occupancy has been the Tax-Property A real property under real property by for ransfer by a fiduci residential real properties.	does not apply to: (1) the initial sale of single familian issued within one year prior to the date of the Contricle, except land installments contracts of sale unit Subsection 13-207(a)(12) of the Tax-Property Article eclosure or deed in lieu of foreclosure; (4) a sheriff's ary in the course of the administration of a deceded perty to be converted by the buyer into a use other the	ntract; (2) a transfer that is exempt from the trader Subsection 13-207(a)(11) of the Tax-Propole; (3) a sale by a lender or an affiliate or sul as sale, tax sale, or sale by foreclosure, parition ent's estate, guardianship, conservatorship, on an residential use or to be demolished; or (7)	nsfer tax under Subsection 13-207 of perty Article and options to purchase osidiary of a lender that acquired the n or by court appointed trustee; (5) a r trust; (6) a transfer of single family a sale of unimproved real property.				
seller of a sing	0-702 of the Real Property Article of the le family residential property ("the propert published and prepared by the Maryland F	y") deliver to each buyer, on or befo	ction 10-702") requires that a ore entering into a contract of				
	itten property condition disclosure staten n the seller has actual knowledge in relatio		ent defects, or information of				
(i) (ii) (iii) (iv) (v) (vi) (vii) (viii) (ix)  (x)  "Late that:	Water and sewer systems, including sprinkler systems; Insulation; Structural systems, including the roof, we Plumbing, electrical, heating, and air confestation of wood-destroying insects; Land use matters; Hazardous or regulated materials, including, and licensed landfills; Any other material defects, including lat Whether the smoke alarms:  1. will provide an alarm in the even 2. are over 10 years old; and 3. if battery operated, are sealed, the long-life batteries as required in lift the property relies on the combustio operation, whether a carbon monoxide and defects" under Section 10-702 means in the defects and services whether a carbon monoxide and defects and services whether a carbon monoxide and defects are under Section 10-702 means in the combustion of the combustion of the combustion operation, whether a carbon monoxide and defects are under Section 10-702 means in the combustion of the combustion operation.	valls, floors, foundation and any base inditioning systems; sluding asbestos, lead-based paint, tent defects, of which the seller has a set of a power outage; samper resistant units incorporating a all Maryland homes by 2018; and in of a fossil fuel for heat, ventilational alarm is installed on the property.	ment; radon, underground storage ctual knowledge; a silence/hush button and use n, hot water, or clothes dryer				
(i) (ii)	(ii) Would pose a threat to the health or safety of the buyer or an occupant of the property, including a tenant or invitee of the buyer;						
		OR					
(B) A wri	tten disclaimer statement providing that:						
(i) (ii)	warranties as to the condition of the real property or any improvements on the real property; and						
Buyer	/	Sel	ler Alles				
		1 of 2 10/13	ESOLA NOLUMA				

Phone: 301-514-6054

Fax: 240-436-6201

At the time the disclosure or disclaimer statement is delivered to you ("the buyer"), you are required to date and sign a written acknowledgement of receipt on the disclosure or disclaimer statement which shall be included in or attached to the contract of sale.

Section 10-702 further provides that a buyer who receives the disclosure or disclaimer statement on or before entering into a contract of sale does not have the right to rescind the contract based upon the information contained in the disclosure or disclaimer statement.

You are hereby notified that, in certain circumstances, you have the right to rescind your contract with the seller if the seller fails to deliver to you the written property condition disclosure or disclaimer statement. Section 10-702 provides that a buyer who does not receive the disclosure or disclaimer statement on or before entering into the contract has the unconditional right, upon written notice to the seller or seller's agent:

- (i) To rescind the contract at any time before the receipt of the disclosure or disclaimer statement or within 5 days following receipt of the disclosure or disclaimer statement; and
- (ii) To the immediate return of any deposits made on account of the contract.

Your right to rescind the contract under Section 10-702 terminates if not exercised before making a written application to a lender for a mortgage loan, if the lender discloses in writing at or before the time application is made that the right to rescind terminates on submission of the application or within 5 days following receipt of a written disclosure from a lender who has received your application for a mortgage loan, if the lender's disclosure states that your right to rescind terminates at the end of that 5 day period.

Your rights as a buyer under Section 10-702 may not be waived in the contract and any attempted waiver is void. Your rights as the buyer to terminate the contract under Section 10-702 are waived conclusively if not exercised before:

- (i) Closing or occupancy by you, whichever occurs first, in the event of a sale; or
- (ii) Occupancy, in the event of a lease with option to purchase.

The information contained in the property condition disclosure statement is the representation of the seller and not the representation of the real estate broker or sales person, if any. A disclosure by the seller is not a substitute for an inspection by an independent professional home inspection company. You should consider obtaining such an inspection. The information contained in a disclosure statement by the seller is not a warranty by the seller as to the condition of the property of which condition the seller has no actual knowledge or other condition, including latent defects, of which the seller has no actual knowledge. The seller is not required to undertake or provide an independent investigation or inspection of the property in order to make the disclosures required by Section 10-702. The seller is not liable for an error, inaccuracy or omission in the disclosure statement if the error, inaccuracy or omission was based upon information that was not within the actual knowledge of the seller or was provided to the seller by a third party as specified in Section 10-702(i) or (j).

You may wish to obtain professional advice about the property or obtain an inspection of the property.

The undersigned buyer(s) and seller(s) acknowledge receipt of this notice on the date indicated below and acknowledge that the real estate licensee(s) named below have informed the buyer(s) and the seller(s) of the buyer(s) rights and the seller(s) obligations under Section 10-702.

<u> </u>		Thomas -	6/25/2014
Buyer's Signature	Date	Seller's Signature Michael/Crance/	/ Date
		Mallane	6/24/14
Buyer's Signature	Date	Seller's Signature Tana Crance	Date
		Sue Chasin	6/25/14
Agent's Signature	Date	Agent's Signature Sue Chapin	Date

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#### MARYLAND RESIDENTIAL PROPERTY DISCLOSURE AND DISCLAIMER STATEMENT

Property Address: 9803 Downsville Pike, Hagerstown, MD 21740				
Legal Description:	_			
NOTICE TO SELLER AND PURCHASER				
Section 10-702 of the Real Property Article, <i>Annotated Code of Maryland</i> , requires the owner of certain residential real propert furnish to the purchaser either (a) a RESIDENTIAL PROPERTY DISCLAIMER STATEMENT stating that the owner is selling property "as is" and makes no representations or warranties as to the condition of the property or any improvements on the property, except as otherwise provided in the contract of sale, or in a listing of latent defects; or (b) a RESIDENTIAL PROPER DISCLOSURE STATEMENT disclosing defects or other information about the condition of the real property actually known by owner. Certain transfers of residential property are excluded from this requirement (see the exemptions listed below).	the real RTY			
<ul> <li>10-702. EXEMPTIONS. The following are specifically <u>excluded</u> from the provisions of §10-702:</li> <li>1. The initial sale of single family residential real property: <ul> <li>A. that has never been occupied; or</li> </ul> </li> </ul>				
<ul> <li>B. for which a certificate of occupancy has been issued within 1 year before the seller and buyer enter into a cont of sale;</li> </ul>	ract			
2. A transfer that is exempt from the transfer tax under §13-207 of the Tax-Property Article, except land installment control of sales under §13-207(a) (11) of the Tax-Property Article and options to purchase real property under §13-207(a)(12) the Tax-Property Article;				
3. A sale by a lender or an affiliate or subsidiary of a lender that acquired the real property by foreclosure or deed in lie	u of			
foreclosure; 4. A sheriff's sale, tax sale, or sale by foreclosure, partition, or by court appointed trustee; 5. A transfer by a fiduciary in the course of the administration of a decedent's estate, guardianship, conservatorship, or trust; 6. A transfer of single family residential real property to be converted by the buyer into use other than residential use or to be demolished; or 7. A sale of unimproved real property.  Section 10-702 also requires the owner to disclose information about latent defects in the property that the owner has actual knowledge of. The owner must provide this information even if selling the property "as is." "Latent defects" are defined as: Material defects in				
real property or an improvement to real property that:  (1) A purchaser would not reasonably be expected to ascertain or observe by a careful visual inspection of the real property; and (2) Would pose a direct threat to the health or safety of:  (i) the purchaser; or				
(ii) an occupant of the real property, including a tenant or invitee of the purchaser.				
MARYLAND RESIDENTIAL PROPERTY DISCLOSURE STATEMENT				
NOTICE TO OWNERS: Complete and sign this statement only if you elect to disclose defects, including latent defects, or o information about the condition of the property actually known by you; otherwise, sign the Residential Property Disclaimer Statem You may wish to obtain professional advice or inspections of the property; however, you are not required to undertake or provide independent investigation or inspection of the property in order to make the disclosure set forth below. The disclosure is based on y personal knowledge of the condition of the property at the time of the signing of this statement.	ent. any			
NOTICE TO PURCHASERS: The information provided is the representation of the Owners and is based upon the actual knowledg Owners as of the date noted. Disclosure by the Owners is not a substitute for an inspection by an independent home inspect company, and you may wish to obtain such an inspection. The information contained in this statement is not a warranty by the Owners to the condition of the property of which the Owners have no knowledge or other conditions of which the Owners have no acknowledge.	tion ners			
How long have you owned the property? MAY 2006				
Property System: Water, Sewage, Heating & Air Conditioning (Answer all that apply)				
Water Supply Sewage Disposal Garbage Disposal Dishwasher Heating Air Conditioning Hot Water Other Natural Gas Dishwater Hot Water Other Other Heat Pump Age Heat Pump Age Other Heat Pump Age Other Heat Pump Age Other Heat Pump Age Other Other Heat Pump Age Other	ne			
Chapin and Associates, 329 E 2nd St Ste A Frederick, MD 21701-5308 Phone: 301-514-6054 Fax: 240-436-6201 9803 Down	ısville			

Please maic	cate your	actual Kilowi	leuge wi	ın respe	ct to the	TOHOWI	ng:		
1. Foundation Comments:		ment or other pr	oblems?	☐ Yes	(	₃No	Q U	nknown	
		r evidence of m		Yes	ζ	1X0	<b>_</b> U	nknown	☐ Does Not Apply
3. Roof: Any Type	leaks or evice of Roof:	dence of moistur	re?A	Yes	(st. )	110		Inknown	
Is the	ere any exist	ing fire retardan	t treated p	olywood?	Yes		12 No	Unknown	
Comments:	·	ns, including ex					<u>e</u>		
		ctural or otherw		☐ Yes	ŗ	4 No	<u></u> U	nknown	
		e system in ope		dition?	Q Ye	s	☐ No	Unknowi	1
6. Heating Sys	stems: Is hea	at supplied to al	finished	rooms?	<b>□</b> Ve	s	☐ No	☐ Unknown	17
Is the Comments:	e system in o	operating condit	ion?		QXe	s	☐ No	☐ Unknow	1
7. Air Conditi Comments:	ioning Syste	m: Is cooling su	pplied to a	all finished	l rooms?	2 Yes		Unknown	☐ Does Not Apply
Is the Comments:	system in c	perating condition	ion? 🔼	Xes	☐ No	🛄 Unk	nown	Does Not Apply	
_ Ye	es	here any probler	Unkno	own		breakers	, outlets or v	viring?	
Are the smoke a long-life batter	e alarms ove llarms are b ries as requ	ns provide an al er 10 years old? oattery operated ired in all Mar	Yes d, are they	y sealed, t	amper re			□ No rating a silence/hu	sh button, which use
When	n was the sys	septic system fu stem last pumpe	d? Date	properly?	2013	Yes	☐ No☐ Unknow	Unknown	☐ Does Not Apply
10. Water Supp	oly: Any pro	blem with water	supply?	Ç	Yes	<b>a</b>	No	☐ Unknown	
	e water treat	ment system:	<b>□</b> Ye		□ No		Unknown		
Fire s	sprinkler sys		☐ Yes		<b>□</b> ₩0		Unknown		Not Apply
Are the Comments:	he systems i	n operating cond	dition?	Ų	Ves		No	Unknown	
II. Insulation: In exterior v In ceiling/at In any other Comments:	ttic? r areas?	Yes Yes Yes	☐ No ☐ No ☐ No	Ę	Unknown Unknown Where?		is .		
☐ Yes Comments:			Inknown		re than 24	hours aft			
Are g Comments:	gutters and d	ownspouts in go	od repair?	2 Yes		☐ No		Unknown	

13. Wood-destroying insects: Any info	estation and/or p	orior damage?	Yes:	☑ No	Unknown
Any treatments or repairs? Any warranties? Comments:	Yes Yes	No No	Unknown Unknown		
14. Are there any hazardous or regular underground storage tanks, or other colf yes, specify below Comments:			limited to, license		bestos, radon gas, lead-based paint Unknown
15. If the property relies on the commonoxide alarm installed in the property Yes		ssil fuel for hea	t, ventilation, hol	water, or clo	othes dryer operation, is a carbon
16. Are there any zoning violations, nunrecorded easement, except for utilit If yes, specify below Comments:					k requirements or any recorded or Unknown
16A. If you or a contractor have relocal permitting office?  Yes Comments:	nade improven	nents to the pro oes Not Apply	operty, were the Unknown	required per	rmits pulled from the county or
17. Is the property located in a flood District?  Yes  o Comments:	d zone, conserv Unknown	ration area, wet. If yes, specify	land area, Chesap below	beake Bay cr	itical area or Designated Historic
18. Is the property subject to any testrice and the second	Unknown	y a Home Owne If yes, specify		any other typ	e of community association?
19. Are there any other material defect		ent defects, affec	ting the physical of	condition of th	ne property?
NOTE: Owner(s) may wish t RESIDENTIAL PROPERTY D				dings on	the property on a separate
The owner(s) acknowledge have is complete and accurate as of to their rights and obligations un	he date signe	d. The owner	r(s) further ack	nowledge t	-
Owner Michael Crance	ne_			Date	6/25/2014 6/25/2014
Owner Tana Crance	rame			Date	6/25/2014
The purchaser(s) acknowledge have been informed of their right					•
Purchaser				Date	
Purchaser				Date	

# MARYLAND RESIDENTIAL PROPERTY DISCLAIMER STATEMENT

NOTICE TO OWNER(S): Sign this statement only if you elect to sell the property without representations and warranties as to its condition, except as otherwise provided in the contract of sale and in the listing of latent defects set forth below; otherwise, complete and sign the RESIDENTIAL PROPERTY DISCLOSURE STATEMENT.

Except for the latent defects listed below, the undersigned owner(s) of the real property make no representations or warranties as to the condition of the real property or any improvements thereon, and the purchaser will be receiving the real property "as is" with all defects, including latent defects, which may exist, except as otherwise provided in the real estate contract of sale. The owner(s) acknowledge having carefully examined this statement and further acknowledge that they have been informed of their rights and obligations under §10-702 of the Maryland Real Property Article.

The owner(s) has actual knowledge of the following l	atent defects:
Owner	Date
$\mathcal{A}$	
Owner	Date
The purchaser(s) acknowledge receipt of a copy of the	is disclaimer statement and further acknowledge that they
have been informed of their rights and obligations und	der §10-702 of the Maryland Real Property Article.
Purchaser	Date
Purchaser	Date

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# INCLUSIONS/EXCLUSIONS AND UTILITIES ADDENDUM TO **EXCLUSIVE RIGHT TO SELL RESIDENTIAL BROKERAGE AGREEMENT**

For the sole purpose of assisting the agent in preparing an offer and is not to be part of the Contract of Sale

ADDENDUM #	datedJune_25, 2014	to Exclusive Right to Se	ell Brokerage Agreement		
between Seller(s)	Michael	Crance, Tana Crance			
nd Broker Chapin & Associates Sue Chapin  9803 Downsville Pike or Property known as Hagerstown, MD 21740					
INCLUSIONS/EXCLUSION property unless otherwise r	<mark>IS:</mark> Seller intends for these it negotiated:	ems marked below to be inc	luded in the sale of the		
INCLUDED	INCLUDED	INCLUDED	INCLUDED		
☐ Alarm System ☐ Built-in Microwave ☐ Ceiling Fan(s) # ☐ Central Vacuum ☐ Clothes Dryer ☐ Clothes Washer ☐ Coektop ☐ Diehwasher ☐ Drapery/Curtain Rods ☐ Draperies/Curtains ☐ Electronic Air Filter	Exhaust Fan(s) #	☐ Pool, Equip. & Cover ☐ Refrigerator(s) # / ☐ W/ice maker ☐ Satellite Dish ☐ Screens ☐ Shades/Blinds ☐ Storage Shed(s) # ☐ Storm Doors ☐ Storm Windows ☐ Stove or Range ☐ T.V. Antenna	☐ Trash Compactor ☐ Wall Oven(s) # ☐ Water Filter ☐ Water Softener ☐ Window A/C Unit(s) # ☐ Window Fan(s) # Wood Stove		
Water Supply: ☐ Public Sewage Disposal: ☐ Public	AGE, HEATING AND CENTRA  Well Septic Gas Elec.   H	Heat Pump Other			
Heating: Oil Hot Water: Oil Air Conditioning: Gas  Seller  Michael Crance	Gas Elec. Cother	Milei			

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10/13





#### DISCLOSURE OF INFORMATION ON LEAD-BASED PAINT AND/OR LEAD-BASED PAINT HAZARDS

9803 Downsville Pike Property Address: Hagerstown, MD 21740 SELLER REPRESENTS AND WARRANTS, INTENDING THAT SUCH BE RELIED UPON REGARDING THE ABOVE PROPERTY, THAT (SELLER TO INITIAL APPLICABLE LINE): \_\_\_\_\_ / \_\_\_\_ housing was constructed prior to 1978 OR \_\_\_\_\_ / \_\_\_ date of construction is uncertain. FEDERAL LEAD WARNING STATEMENT: A buyer/tenant of any interest in residential real property on which a residential dwelling was built prior to 1978 is notified that such property may contain lead-based paint and that exposure to lead from lead-based paint, paint chips or lead paint dust may place young children at risk of developing lead poisoning if not managed properly. Lead poisoning in young children may produce permanent neurological damage, including learning disabilities, reduced intelligence quotient, behavioral problems, and impaired memory. Lead poisoning also poses a particular risk to pregnant women. The seller/landlord of any interest in residential real property is required to disclose to the buyer/tenant the presence of known lead-based paint hazards and to provide the buyer/tenant with any information on lead-based paint hazards from risk assessments or inspections in the seller's/landlord's possession. A tenant must receive a federally approved pamphlet on lead poisoning prevention. It is recommended that a buyer conduct a risk assessment or inspection for possible lead-based paint hazards prior to purchase. Seller's/Landlord's Disclosure Presence of lead-based paint and/or lead-based paint hazards (initial (i) or (ii) below): / Known lead-based paint and/or lead-based paint hazards are present in the housing (explain). Seller/Landlord has no knowledge of lead-based paint and/or lead-based paint hazards in the housing. Records and reports available to the seller (initial (i) or (ii) below): Seller/Landlord has provided the purchaser/tenant with all available records and reports pertaining to lead-based paint and/or lead-based paint hazards in the housing (list documents below). Seller/Landlord has no reports or records pertaining to lead-based paint and/or lead-based paint hazards in the housing. Buver's/Tenant's Acknowledgment (initial) Buyer/Tenant has received copies of all information listed in section (b)(i) above, if any. Buyer/Tenant has received the pamphlet Protect Your Family from Lead In Your Home. (e) Buyer has (initial (i) or (ii) below): received a 10-day opportunity (or mutually agreed upon period) to conduct a risk assessment or inspection for the presence of lead-based paint and/or lead-based paint hazards; or \_ / \_\_\_\_\_ waived the opportunity to conduct a risk assessment or inspection for the presence of lead-based paint and/or lead-based paint hazards. Agent's Acknowledgment (initial) Agent has informed the Seller/Landlord of the Seller's/Landlord's obligations under 42 U.S.C. 4852(d) and is aware of his/her responsibility to ensure compliance. Certification of Accuracy The following parties have reviewed the information above and certify, to the best of their knowledge, that the information they have provided is true and accurate. Buver/Tenant Seller/Landlord Date Michael Crance Buver/Tenant Date Seller/Landlord Tana Crance Seller's/Landlord's Agent **Buver's/Tenant's Agent** Date Sue Chapin 10/10

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## **HOMEOWNER'S INSURANCE DISCLOSURE**



	Property Address:	9803 Downsville Pike	e Hagerstown, MD_	21740		
		Street Address	City/State/Zip			
	To assist the buyer is		olicy, the Seller makes the following	disclosure by		
/	1//We have filed no insurance claims, nor have any knowledge of any claims filed on the property listed above in the past five (5) years. I/We are not aware of any existing conditions that may lead to a claim against our homeowner's insurance policy.					
		filed insurance claim( five (5) years, either by me/us o	(s), or know that there has/have been r by the previous owner(s).	claims		
	3 I/We are aw	vare of conditions that may lead	to a future insurance claim.			
	If item number 2 and/olead to a claim:	or 3 are checked, please descri	ibe the facts of the claim and/or cond	itions that may		
	-					
	The current insurance	company is:				
		Meg bignature/Date el Crance	Buyer's Signature/Dat	te		
		Mu Jume  Grance	Buyer's Signature/Dat	te		



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# APPENDIX B REAL ESTATE TRANSFER DISCLOSURE STATEMENT

THIS REAL ESTATE TRANSFER DISCLOSURE STATEMENT CONCERNS THE REAPPROPERTY LOCATED IN WASHINGTON COUNTY, STATE OF MARYLAND, DESCRIBED A 9803 Downsville Pike	AS T
IS A DISCLOSURE OF THE EXISTENCE OF THE RIGHT TO FARM ORDINANCE FOR WASHINGTON COUNTY ("THE ORDINANCE") AS REQUIRED BY THE ORDINANCE.	)R
THE FOLLOWING ARE REPRESENTATIONS MADE BY THE SELLER AND ARE NOT THE REPRESENTATIONS OF THE AGENT(S), IF ANY. THIS INFORMATION IS DISCLOSURE AND IS NOT INTENDED TO BE PART OF ANY CONTRACT BETWEEN THE BUYER AND SELLER.	A
WASHINGTON COUNTY ALLOWS AGRICULTURAL OPERATIONS (as defined in the Ordinance) WITHIN THE COUNTY. You may be subject to inconveniences or discomfort arising from such operations, including but not limited to noise, odors, fumes, dust, flies, the operation machinery of any kind during any 24-hours period (including aircraft), vibration, the storage and disposal of manure, and the application by spraying or otherwise of chemical fertilizers, so amendments, and pesticides. Washington County has determined that inconveniences or discomfor associated with such agricultural operations, shall not be considered to be an interference with the reasonable use and enjoyment of land, if such operations are conducted in accordance with General Accepted Agricultural Management Practices. Washington County has established a reconciliation board to assist in the resolution of disputes that might arise between persons in this County regarding whether agricultural operations conducted on Agricultural lands are causing an interference with the reasonable use and enjoyment of land or personal well being and whether those operations are being conducted in accordance with Generally Accepted Agricultural Practices. If you have any questic concerning this policy or the reconciliation board, please contact the Washington County Planning Department for additional information.	of of oil
Seller: Date: 6/25/20/	14
Seller: Date: 6/2/19 Tana Crance	_
I/WE ACKNOWLEDGE RECEIPT OF A COPY OF THIS STATEMENT:	
Buyer: Date:	-

IF YOU DESIRE LEGAL ADVICE CONCERNING THE EFFECT OF THIS DISCLOSURE, PLEASE CONSULT YOUR ATTORNEY.

Date: \_\_\_\_\_



# **Understanding Whom Real Estate Agents Represent**

At the Time of the First Scheduled Face to Face Contact with You, the Real Estate Licensee Who is Assisting You is Required by Law to Provide this Notice to You. This Notice is Not a Contract or Agreement and Creates No Obligation on Your Part.

Before you decide to sell or buy or rent a home you need to consider the following information

In this form "seller" includes "landlord"; "buyer" includes "tenant"; and "purchase" or "sale" includes "lease"

### **Agents Who Represent the Seller**

**Seller's Agent:** A seller's agent works for the real estate company that lists and markets the property for the sellers and exclusively represents the sellers. That means that the Seller's agent may assist the buyer in purchasing the property, but his or her duty of loyalty is only to the sellers.

Cooperating Agent: A cooperating agent works for a real estate company different from the company for which the seller's agent works. The cooperating agent can assist a buyer in purchasing a property, but his or her duty of loyalty is only to the sellers.

If you are viewing a property listed by the company with whom the agent accompanying you is affiliated, and you have not signed a "Consent for Dual Agency" form, that agent is representing the seller.

### **Agents Who Represent the Buyer**

**Presumed Buyer's Agent (no written agreement):** When a person goes to a real estate agent for assistance in finding a home to purchase, the agent is presumed to be representing the buyer and can show the buyer properties that are *NOT* listed by the agent's real estate company. A presumed buyer's agent may *not* make or prepare an offer or negotiate a sale for the buyer. The buyer does *not* have an obligation to pay anything to the presumed agent.

If for any reason the buyer does not want the agent to represent him or her as a presumed agent, either *initially* or *at any time*, the buyer can decline or terminate a presumed agency relationship simply by saying so.

**Buyer's Agent (by written agreement):** A buyer may enter into a written contract with a real estate agent which provides that the agent will represent the buyer in locating a property to buy. The agent is then known as the buyer's agent. That agent assists the buyer in evaluating properties and preparing offers, and negotiates in the best interests of the buyer. The agent's fee is paid according to the written agreement between the agent and the buyer. If you as a buyer wish to have an agent represent you, you must enter into a written buyer agency agreement before a contract offer can be prepared.

### **Dual Agents**

The possibility of **dual agency** arises when the buyer's agent and the seller's agent both work for the same real estate company, and the buyer is interested in property listed by that company. The real estate broker or the broker's designee, is called the "dual agent." Dual agents do not act exclusively in the interests of either the seller or buyer, and therefore cannot give undivided loyalty to either party. There may be a conflict of interest because the interests of the seller and buyer may be different or adverse.

If both seller and buyer agree to dual agency by signing a Consent For Dual Agency form, then the "dual agent" (the broker or the broker's designee) will assign one agent to represent the seller (the seller's "intra-company agent") and another agent to represent the buyer (the buyer's "intra-company agent"). Intra-company agents may provide the same services to their clients as exclusive seller's or buyer's agents, including advising their clients as to price and negotiation strategy, provided the clients have both consented to be represented by dual agency.

Chapin and Associates, 329 E 2nd St Ste A Frederick, MD 21701-5308

If either party does not agree to dual agency, the real estate company must withdraw the agency agreement for that particular property with either the buyer or seller, or both. If the seller's agreement is terminated, the seller must then either represent him or herself or arrange to be represented by an agent from another real estate company. If the buyer's agreement is terminated, the buyer may choose to enter into a written buyer agency agreement with an agent from a different company. Alternatively, the buyer may choose not to be represented by an agent of his or her own but simply to receive assistance from the seller's agent, from another agent in that company, or from a cooperating agent from another company.

No matter what type of agent you choose to work with, you have the following rights and responsibilities in selling or buying property:

>Real estate agents are obligated by law to treat all parties to a real estate transaction honestly and fairly. They must exercise reasonable care and diligence and maintain the confidentiality of clients. They must not discriminate in the offering of properties; they must promptly present each written offer or counteroffer to the other party; and they must answer questions truthfully.

>Real estate agents must disclose all material facts that they know or should know relating to a property. An agent's duty to maintain confidentiality does not apply to the disclosure of material facts about a property.

>All agreements with real estate brokers and agents should be in writing and should explain the duties and obligations of both the broker and the agent. The agreement should explain how the broker and agent will be paid and any fee-sharing agreements with other brokers and agents.

>You have the responsibility to protect your own interests. You should carefully read all agreements to make sure they accurately reflect your understanding. A real estate agent is qualified to advise you on real estate matters only. If you need legal or tax advice, it is your responsibility to consult a licensed attorney or accountant.

Any complaints about a real estate agent may be filed with the Real Estate Commission at 500 North Calvert Street, Baltimore, MD 21202. (410) 230-6206.

We,	We, the ■ Sellers/Landlord □ Buyers/Tenants acknowledge receipt of a copy of	this disclosure and		
that	that Chapin & Associates (firm	name)		
and	and (sal	esperson) are working as:		
	(You may check more than one box but not more than two)			
		DUAL AGENCY FORM HAS BEEN SIGNED)		
intra-company agent/dual agent (CHECK BOX ONLY IF CONSENT FOR DUAL AGENCY FORM HAS BEEN SIGNED)  Signature    July   July   Signature   Date   Signature   Date   D				
	* * * * * * * * * * * * * * * * * * *	* * * * * * * * * *		
	I certify that on this date I made the required agency disclosure to the individuals to acknowledge receipt of a copy of this disclosure statement	identified below and they were unable or unwilling		
Nam	Name of Individual to whom disclosure made  Name of I	ndividual to whom disclosure made		
Age	Agent's Signature (Date)			